

# 2017 Year in review

The Miami Rescue Mission Clinic is an independent, non-governmental and not-for-profit organization. We are a free Clinic, with 3 separate clinic facilities, caring for all Indigent, homeless and underserved members of our communities in Miami, Hollywood and Pompano Beach, Florida. All our services are provided at no cost to our underserved clients.

We provide compassionate healthcare improving the lives of the diverse communities we serve. We improve these lives by providing culturally appropriate, non-judgmental, quality, passionate and professional healthcare to our Rescue Mission clients, plus extending this care to our neighboring homeless community and nearby residents. All services, labs, medications, referred specialists and more sophisticated care is arranged and provided at no cost to clients.

The Miami Rescue Mission Clinic saw continued growth in patient visits reaching 11,036, along with an unprecedented expansion of facilities and medical services in a free community clinic.

## Services provided in 2017

**\$418,675**

In free patient services for 11,036 patient visits.

**\$471,587**

In free medications and medical supplies.

**\$833,060**

In medical donations specialty services for our homeless and underserved community. As a result of our continuing commitment to maintain working relation-

# \$12,539

In free laboratory testing and diagnostic services.

We were blessed with 126 volunteers that treated and provided services for our clients, dedicating 4,390 hours of their private time to serving the vulnerable and indigent members of our community. Medical Doctors, Nurse Practitioners and Physician Assistants, all supported by a host of medical staff volunteers.

These services, were provided by an outstanding group of volunteers whose dedication is inspiring. Their commitment to excellent healthcare is evident in our individual patients. Thanks to excellent care by our volunteer providers, our clients have been able to overcome their physical, mental and social obstacles through the different programs offered at our clinics.

126

In volunteer provider.

4,390

In volunteer hours.

\$285,973

In donated services.

# How the clinics were funded in 2017

In 2017, many individuals, companies, and foundations gave in-kind and cash contributions to MRMC. Businesses and organizations provided products and expertise needed and leveraged for humanitarian purposes. Their generous cash donations helped keep MRMC independent from external interests, maintaining the flexibility of its work.

MRMC received a record preaudit **\$2,086,636** in total support in 2017, including **\$1,572,535** in-kind (volunteer providers, medicines, medical supplies, and medical equipment donations) and **\$514,101** in cash support.

## Sources of cash support

Organizational support	\$296,600
Foundations	\$95,000
Grants	\$91,741
Donations and miscellaneous	\$30,760
<b>Total cash received</b>	<b>\$514,101</b>

## Sources of in-kind support

Volunteer Medical Providers	\$197,325
Volunteer support staff	\$173,897
Medications, Medical supplies	\$368,253
Services donated by Community	\$107,400
Services donated by local Hospitals	\$725,660
<b>Total cash and In kind support received (audited)</b>	<b>\$1,517,209</b>

# Clinical services provided in 2017

The Miami Rescue Mission Clinic provided an estimated **\$1,935,243** in clinical services to our underserved and homeless communities in Miami, Hollywood and Pompano Beach.

The Miami Rescue Mission Clinic was founded in 2009 by Dr. Pete Gutierrez, a Miami Rescue Mission board member as a much-needed division of the Mission to provide medical services to their clients. Becoming independent in 2012 as a 501 (c) (3), it has continued to operate 3 clinics as an independent non-profit organization.

These services were accomplished from generous donations and support from many organizations and volunteers that have partnered with us in fulfilling our mission.

# \$902,801

In clinical services.

**\$833,060**

In community partners.

**\$114,144**

In medical supplementary services.

**\$85,238**

In fitness programs.



# How our cash support was used

The almost **\$2** million in clinical services MRM Clinics provided in 2017 across our communities, was done with a staff in all three clinics which, as of December 31, 2017, comprised of 14 paid positions (8 full-time, 6 part-time), that enabled us to support our 12 volunteer providers and 114 support volunteers.

**Financial highlights in the effective use of our cash resources as functional expenses**

**\$346,249**

**Program expenses**  
In program services.

**\$146,023**

**Administration & General Expenses**

In 2017 and includes salaries paid to 3 fulltime employees, these costs relate to financial and human resource management, public relations, and general office management.

**\$273,942**

In salaries paid to 5 full time and 6 part-time employees that worked directly in providing clinical services in our clinics.

**\$76,850**

**Fundraising expenses**

In production and printing of informational materials, website, travel and conference expenses and other allocable costs.

**\$492,272**

In 2017, enabling our clinics to furnish.

**\$1,935,243**

In clinical services to our homeless and underserved population.



### **Leverage in FY 2017**

For **every Dollar** in cash received and spent on program and management services, the Miami Rescue Mission Clinic provided **Four Dollars** in Clinical services to our communities.

# Needs and ask

With continually increasing patient population, our Miami clinic has reached capacity. We have available an area of approximately 2,000 square feet, adja-

## Our needs for 2018, based on 2017 operations and planned growth for 2018

(Projected)	2017 <b>(5)</b>	2018
Program Services <b>(1)</b>	\$1,222,034	\$1,466,000
Management and Admin. <b>(2)</b>	\$164,023	\$164,023
Fundraising <b>(3)</b>	\$76,850	\$96,850
Construction Fund <b>(4)</b>	\$0	\$152,000
Total	\$1,462,907	\$1,878,873

- (1) The cost of program services has been historically increasing at a pace of 15% per year, with increased patient population of approximately 20%.
- (2) Management and administration should not have a need to increase.
- (3) Fundraising costs should increase due to our need to raise funds for increased patient population and fund necessary to complete repair and remodeling project at our Miami clinic.
- (4) Construction fund.
- (5) From 2017 IRS form 990

For 2018, we foresee our maintaining all our present supporters, but in order to maintain our current services and allow for much needed growth, we must increase our cash support by **\$416,000**